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Class Profile

Entering Class Size
55

Mean Prior Work Experience
67 months

Mean Age of New Entrants
29 years

Mean GMAT Score
657

Mean GRE Score
309

Mean Undergraduate GPA
3.43

Undergraduate Specializations

Technical 27%
Business 27%
Science 24%
Other 22%
Job Offer Overview

Job Offers Received
- By graduation: 92%
- 3 months post graduation: 97%

Job Offers Accepted
- By graduation: 87%
- 3 months post graduation: 97%

Note: Please see page 13 for details on the population that was surveyed for data included on pages 02-10.
## Compensation Overview

<table>
<thead>
<tr>
<th>Base Salary</th>
<th>Signing Bonus (85% Receiving)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean</strong></td>
<td><strong>Mean</strong></td>
</tr>
<tr>
<td>$114,008</td>
<td>$26,179</td>
</tr>
<tr>
<td><strong>Median</strong></td>
<td><strong>Median</strong></td>
</tr>
<tr>
<td>$115,000</td>
<td>$22,500</td>
</tr>
<tr>
<td><strong>Maximum</strong></td>
<td><strong>Maximum</strong></td>
</tr>
<tr>
<td>$165,000</td>
<td>$70,000</td>
</tr>
<tr>
<td><strong>Minimum</strong></td>
<td><strong>Minimum</strong></td>
</tr>
<tr>
<td>$77,000</td>
<td>$3,000</td>
</tr>
</tbody>
</table>

Note: Base salary excludes bonuses, commissions, and other compensation such as benefits and perquisites (e.g. company car, relocation benefits, etc.). Stock option values and tuition reimbursement are excluded from this compensation report.
Employment by Function

Supply Chain/Operations/Logistics 38%
Marketing/Sales 22%
Consulting 16%
General Management & Other 16%
Finance/Accounting 8%

Note: Based on total students providing function information.
# Base Salary by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$116,167</td>
<td>$112,500</td>
</tr>
<tr>
<td>Finance and Accounting</td>
<td>$99,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>General Management and Other</td>
<td>$109,750</td>
<td>$114,000</td>
</tr>
<tr>
<td>Marketing and Sales</td>
<td>$123,000</td>
<td>$123,000</td>
</tr>
<tr>
<td>Supply Chain, Operations and Logistics</td>
<td>$113,661</td>
<td>$113,500</td>
</tr>
</tbody>
</table>

*Note: Based on total students providing function information.*
Employment by Industry

- Manufacturing: 30%
- Technology: 24%
- Healthcare: 22%
- Consulting: 13%
- Other: 11%

Note: Industries represented in the Other category include Consumer Packaged Goods and Retail.
Based on total students providing industry information.
# Base Salary by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$114,400</td>
<td>$105,000</td>
</tr>
<tr>
<td>Healthcare</td>
<td>$113,286</td>
<td>$115,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>$111,525</td>
<td>$113,500</td>
</tr>
<tr>
<td>Technology</td>
<td>$120,500</td>
<td>$125,000</td>
</tr>
<tr>
<td>Other</td>
<td>$106,000</td>
<td>$112,000</td>
</tr>
</tbody>
</table>

Note: Industries represented in the Other category include Consumer Packaged Goods and Retail.

Based on total students providing industry information.
Employment by U.S. Geographic Region

- **Northeast** 19%
- **Mid-Atlantic** 24%
- **South** 13.5%
- **Midwest** 6%
- **Southwest** 13.5%
- **West** 16%

Note: Based on total students providing geographic information.

8% of graduates accepted positions based outside of the U.S.
### Base Salary by U.S. Geographic Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>$108,286</td>
<td>$109,000</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>$110,000</td>
<td>$110,000</td>
</tr>
<tr>
<td>South</td>
<td>$105,800</td>
<td>$112,000</td>
</tr>
<tr>
<td>Southwest</td>
<td>$122,200</td>
<td>$125,000</td>
</tr>
<tr>
<td>West</td>
<td>$122,375</td>
<td>$115,000</td>
</tr>
</tbody>
</table>

**Note:** Based on total students providing geographic information.

Due to an insufficient number of data points, meaningful and anonymous statistics could not be created for the Midwest Region of the United States. Students also accepted jobs in International regions (8%).
Full-Time Hiring Organizations

Amazon.com, Inc. (4)*
Athleta (Gap Inc.)
BearingPoint Consulting Inc.
Bliley Technologies
Bristol Myers Squibb Company
Clarkston Consulting
Dell Technologies Inc. (5)*
Deloitte Consulting LLP (2)
E. & J. Gallo Winery
Eastman Chemical Company*
Forian Inc.
Highmark Health
Honeywell International Inc. (2)
Huazhong University of Science & Technology*

Infor (US), Inc.*
Intel Corp.
Johnson & Johnson (3)*
Mattel, Inc.*
Merck & Co., Inc.
Microsoft Corporation*
Novartis
Sanofi Genzyme Corporation*
TE Connectivity
Verizon Communications Inc.
Yunxuetang*
ZS Associates

(#) Denotes number of graduates hired by the company if greater than one.
(*) Denotes employer that hired an international student(s).
Class of 2022 Internship Compensation

Base Weekly Salary

<table>
<thead>
<tr>
<th>Function</th>
<th>Percent of Students</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>13%</td>
<td>$44</td>
<td>$49</td>
</tr>
<tr>
<td>Finance</td>
<td>18%</td>
<td>$49</td>
<td>$46</td>
</tr>
<tr>
<td>Marketing</td>
<td>13%</td>
<td>$39</td>
<td>$43</td>
</tr>
<tr>
<td>Supply Chain/Operations/Logistics</td>
<td>40%</td>
<td>$38</td>
<td>$39</td>
</tr>
<tr>
<td>General Mgmt/Other</td>
<td>16%</td>
<td>$44</td>
<td>$46</td>
</tr>
</tbody>
</table>

Notes: 1) All base salary data converted to an hourly wage format.
2) Base salary data excludes other compensation items such as a signing bonus, relocation, corporate housing, and other benefits or perquisites. Only paid internships are included in the data set.
3) Some firms include non-salary perquisites as part of the overall internship offering, which can lower average base salary statistics and can make it difficult to accurately compare one offer against another.
Internship Hiring Organizations

A.T. Kearney, Inc.
Advisor Credit Exchange
Amazon.com, Inc.*
Apple Inc.*
AstraZeneca
Capital Edge Consulting
Chevron Corporation
Cigna
Dell Technologies Inc.
Deloitte Consulting LLP
Ericsson Inc.
EY LLP
Ford Motor Company
Fresh Inc.
Hanesbrands Inc.
Highmark Health
Honeywell International Inc.

HP, Inc.
JP Morgan Chase & Company (4)
L’Oreal USA Inc.
MaksActivewear LLC
Mattel, Inc.*
Microsoft Corporation*
Red Hat, Inc.
Reef Technology Inc.*
Santander Bank, N.A.*
Seko Logistics
Sysco Corporation (2)
Taiwan Semiconductor Manufacutring Co., Ltd.*
TE Connectivity
Tesla, Inc.*
The Hershey Company (2)
Under Armour, Inc

(#) Denotes number of graduates employed by the organization if greater than one.
(*) Denotes employer that hired an international student(s).
Statements on Compliance with MBA CSEA Standards (Full-Time Employment)

1. This report conforms to the MBA CSEA Standards (Edition VI – Adopted May, 2017) for the reporting of full-time MBA permanent employment statistics.

2. This report is compiled from data collected through September 9, 2021.

3. The Smeal MBA program collected useable employment information for 98% of full-time, resident MBA students who graduated between July 1, 2020 and June 30, 2021.

4. The Smeal MBA program received usable U.S. Dollar salary information from 89% of employed students. In addition, two graduates reported salary information in a non-U.S. currency. All compensation information contained in this review is self-reported.

5. Students enrolled in graduate, dual-degree programs (i.e. JD/MBA, MD/MBA) are not included in this report. BS/MBA program students are included in this report.


7. Employment and salary data contained in pages 3-10 are based on the 38 full-time, resident MBA students who were actively seeking employment.

8. The University represents that the dates that graduates completed their degree requirements and therefore were able to fully use the distinction of their degrees as March 1, 2021 and May 9, 2021.

9. MBA CSEA Standards currently do not exist for the reporting of MBA internship employment statistics. However, a similar reporting methodology was used in the development of the employment and salary data contained on pages 11-12.